

Durbin Directions

February 2013



Your complete medical resource

Happy New Year and welcome to the February issue of Durbin Directions!

This year marks a huge milestone in the history of Durbin PLC as it is our 50th year of selling pharmaceuticals worldwide. It is a wonderful achievement, particularly in these economic times, and I would like to thank my team for all their hard work. On a personal note, this year has also brought me great satisfaction after I was awarded an OBE in the New Year Honours list. You can read about this and all of the other things my team and I have been working so hard on in the last few months.



Leslie Morgan

Leslie Morgan
Managing Director Durbin PLC



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Leslie awarded New Year Honour

We are delighted to announce that in our 50th year Durbin's Managing Director, Leslie Morgan, has been awarded an OBE in the UK's New Year Honours list for services to the Pharmaceutical Industry and to Charity.



Leslie joined the small retail pharmacy B&S Durbin in 1976 as a Pharmacist and bought the company in 1999, changing its name to Durbin PLC. We now supply over 20,000 products to over 180 countries, have a 100 strong workforce over four premises and eight separate sales divisions. The award also recognises Leslie's work for charity as, to date, more than £22m worth of stock has been donated through Durbin. Congratulations to Leslie!

AEPU award

The annual Association of Early Pregnancy Units (AEPU) Conference was held in November. Managing Director, Leslie Morgan, presented six cheques totalling £1500 on behalf of Durbin PLC to the best presentations on topics ranging from ectopic pregnancy and ultrasound to chorionic bumps and miscarriage management including use of MVA.

The three winners for the best oral presentations were Dr Y Sana, Dr S Hollamby and Dr S Guha, all from the London region. The three poster presentation winners were Dr R Dhillon from Birmingham, Dr A Borland from Truro and Dr A J Malik from London. Congratulations to all the winners! This year's AEPU Conference will be held in Leeds on 14th – 15th November and Durbin will again be sponsoring the six best presentations.

For more information about the AEPU Awards and how to enter, please email sexualhealth@durbin.co.uk

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Clinical Trials Supply

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Sexual Health Supplies

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Marketing

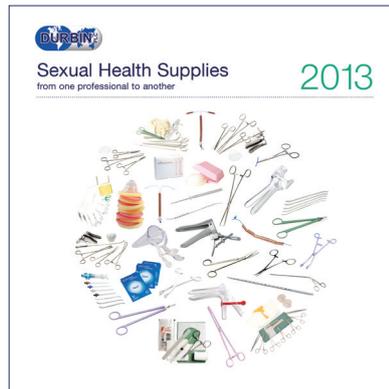
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New catalogues

The 2013/14 issue of our medical supply catalogue is out now. Aimed at healthcare professionals who work outside of the EU, the catalogue is packed full of pharmaceuticals, consumables, instruments, equipment kits, books and teaching aids. Our customers have come to rely on us as their one-stop shop for competitively priced products.

For a free copy of our 2013/14 Medical Supply catalogue, please email marketing@durbin.co.uk



Whether you need our new products or anything else from our comprehensive range, remember that we offer extremely competitive prices and a fast and reliable delivery service.

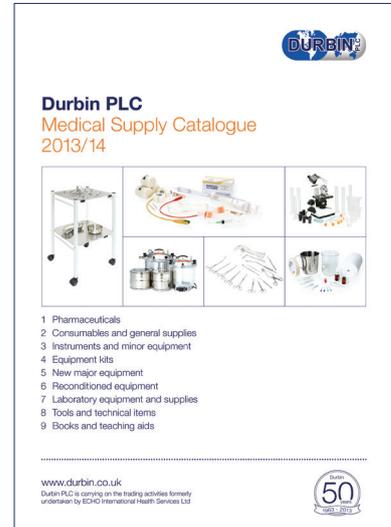
To request a copy of our new catalogue, please email sexualhealth@durbin.co.uk

Aid relief to Syria

In compliance with various EU and UN sanctions and with the permission of the British government's Export Control Organisation, we are currently working with several international relief agencies to send much needed emergency supplies to the people of Syria.

Among the items we have already sent are antibiotics, analgesics, anaesthetics and disinfectants and we are in the process of sending a supply of plasters, bandages, syringes, needles and gauze swabs.

For further information about our Sales to NGOs and Charities division, please contact us on cataloguesales@durbin.co.uk



The new Sexual Health Supplies catalogue is also out now. Always willing to please our customers, we have responded to requests and introduced smaller packs of the Combined Uterine Sound and Dilator, Os finders as well as a Clinic Pack of 10 for the TT380 IUD. New products for 2013 include the New Attitudes IUD Pack, the Cervineedle and Mifepristone.