

# Durbin Directions



September 2018

## Welcome

to the Autumn issue  
of Durbin Directions!

We have had a magnificent year so far; celebrating our one year anniversary in our new offices near Heathrow Airport, and winning two prestigious awards in the last few months. Thank you to all the team at Durbin for their tremendous efforts.



**Leslie Morgan OBE DL**  
CEO, Durbin



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## Durbin's European operation has moved!

You may be aware that our sales and company administration departments moved to our new Headquarters in Hayes, near London's Heathrow Airport last year as part of our continued expansion. We are very pleased to announce that as the final part of our phased move, in August we moved Durbin's storage and receiving facilities to our new premises, meaning Durbin's main operations are now all based at our new site.

Our 40,000 sq. foot secure warehouse has been fitted out to the highest standards including a loading area, fast action loading bay doors and a state-of-the-art temperature controlled system. Separate rooms include a freezer for goods requiring storage below 0°C, a 'cold/chilled' room for goods requiring storage between 2-8°C, and a 'controlled warm room' for goods requiring storage between 15-25°C, each with a capacity of 32 pallets. In total, the warehouse has 3800 racking spaces and a capacity of 6000 Euro pallets.



All of Durbin's UK wholesale distribution authorisations have been varied with the MHRA to our new site. Our Authorisations and GDP Certificates can be found on our website at the following address:  
<http://www.DurbinGlobal.com/regulatory/about>



International Sales

T +44 (0) 20 8869 6501  
F +44 (0) 20 8869 6565  
E [intsales@DurbinGlobal.com](mailto:intsales@DurbinGlobal.com)

Sales to NGOs & Charities

T +44 (0) 20 8660 2220  
F +44 (0) 20 8668 0751  
E [cataloguesales@durbin.co.uk](mailto:cataloguesales@durbin.co.uk)

Clinical Trials Supply

T +44 (0) 20 8869 6518  
F +44 (0) 20 8869 6563  
E [clinicaltrials@DurbinGlobal.com](mailto:clinicaltrials@DurbinGlobal.com)

Managed Access Programs

T +44 (0) 20 8869 6505  
F +44 (0) 20 8869 6563  
E [bd@DurbinGlobal.com](mailto:bd@DurbinGlobal.com)

Imports (Unlicensed Medicines)

T +44 (0) 20 8869 6555  
F +44 (0) 20 8869 6582  
E [imports@durbin.co.uk](mailto:imports@durbin.co.uk)

Sexual Health Supplies

T +44 (0) 20 8869 6590  
F +44 (0) 20 8869 6592  
E [sexualhealth@durbin.co.uk](mailto:sexualhealth@durbin.co.uk)

Exclusive Products

T +44 (0) 20 8869 6590  
F +44 (0) 20 8869 6592  
E [products@durbin.co.uk](mailto:products@durbin.co.uk)

Third Party Distribution

T +44 (0) 20 8869 6597  
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Marketing

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## Double award success!

We were thrilled to be awarded the Queen's Awards for Enterprise, International Trade 2018 back in April. It is an awards programme for British businesses and other organisations who excel at international trade, innovation or sustainable development. The awards are the highest official corporate awards for British businesses.

Durbin's CEO, Leslie Morgan says 'We are extremely proud to have won this most prestigious award which truly recognises the international nature of Durbin's business in exporting to over 180 countries worldwide for many years, together with our contribution to the UK economy. It is also an honour that all our staff can share in for their part in making Durbin the successful global business that it is today.'

The award was formally presented to Leslie by the Vice Lord-Lieutenant of Greater London, Wing Commander Mike Dudgeon OBE DL (on behalf of Her Majesty the Queen) in August.



Hot on the heels of the Queen's Awards win, Durbin USA won the President's 'E Star' Award in May. This award is the highest recognition any U.S. entity can receive for making a significant contribution to the expansion of U.S. exports.

Durbin USA are one of only eight companies in the entire USA to receive the 'E Star' award in 2018. The presentation was made by Secretary of Commerce,

Wilbur Ross at their Washington DC headquarters. This year's winners

helped contribute to exporting more than \$2 trillion worth of U.S. goods and services in 2017, and nearly 11 million American jobs were supported by exports in 2016. Since Durbin acquired Durbin USA, sales have tripled and Durbin now employs twice as many people in the local area.



We are particularly proud of our awards success this year, as it is the first time ever that an organisation has won the highest award on both sides of the Atlantic in the same year. Congratulations and thank you to all of the Durbin team, without whom this would not be possible.